

LSIS Hot Topics Workshops

Designed and written by the sector for the sector, these regional workshops are intended to provide managers at different levels within an organisation with a range of skills development to meet sector identified needs.

One of each of the Hot Topic workshops will be delivered in each of the nine regions:

- Strategic Business Development
- Operational Business Skills
- Managing Contracts Effectively

Strategic Business Development

This workshop is designed for WBL CEOs, MDs and senior managers. The aim of the workshop is to encourage delegates to consider their approach to strategic business development and provide the stimulus and tools to enhance their strategic approach to business development in the sector.

Workshop Date:

[13 Jan 2011 - South East](#)

Operational Business Skills

This workshop is designed for WBL operational managers. The aim of the workshop is to encourage individual managers to reflect on their understanding of skills that help manage business operations more effectively: business planning, marketing and customer relationships.

Workshop Date:

[10 February 2011 - South East](#)

Managing Contracts Effectively

This workshop is designed for WBL operational and contract managers. The aim of this workshop is to provide managers at all levels in independent WBL providers with a better understanding of the key factors and issues that impact effective management of contracts. This will be achieved through practical activities, peer to peer knowledge transfer and facilitated discussion.

Workshop Date:

[25 January 2011 - South East](#)

To book onto any of the workshops please [Click here](#)

These workshops can be paid for using your LSIS account.

For further information about LSIS accounts please [Click here](#)

It may be possible to stage one of the LSIS Hot Topics Workshops as an Internal Event at your premises. For further information please contact the Events Team events@learningproviders.org or call 01179 865389